


February 03, 2023



TITAN COMPANY
Current Price: ₹ 2304.95

STOCK DATA

BSE Code	500114
NSE Symbol	TITAN
Reuters	TITN.BO
Bloomberg	TTAN IN

VALUE PARAMETERS

52 W H/L(Rs)	2790.00/1827.15
Mkt. Cap.(Rs Cr)	204630.27
Latest Equity(Subscribed)	88.78
Latest Reserve (cons.)	10137
Latest EPS (cons.) -Unit Curr.	34.55
Latest P/E Ratio -cons	66.71
Latest Bookvalue (cons.) -Unit Curr.	115.18
Latest P/BV - cons	20.01
Dividend Yield -%	0.33
Face Value	1.00

SHARE HOLDING PATTERN (%)

Description as on	% of Holding 31/12/2022
Foreign	18.35
Institutions	11.31
Non Promoter Corp. Hold.	0.69
Promoters	52.90
Public & Others	16.76

Consolidated Financials Result

In Cr.

Particulars	Qtr Ending	Qtr Ending	Var. (%)
	Dec. 22	Dec. 21	
Net Sales (including other operating income)	11,609.00	10,037.00	16
OPM (%)	11.60	14.37	-276 bps
OP	1,347.00	1,442.00	-7
Other Inc.	89.00	57.00	56
PBIDT	1,436.00	1,499.00	-4
Interest	79.00	57.00	39
PBDT	1,357.00	1,442.00	-6
Depreciation	113.00	98.00	15
PBT	1,244.00	1,344.00	-7
Share of Profit/(Loss) from Associates	1.00	0.00	-
PBT before EO	1,245.00	1,344.00	-7
EO Income	0.00	0.00	-
PBT after EO	1,245.00	1,344.00	-7
Taxation	332.00	332.00	0
PAT	913.00	1,012.00	-10
Minority Interest (MI)	9.00	8.00	13
Net profit	904.00	1,004.00	-10
EPS (Rs)*	10.18	11.31	

Titan Q3 FY23 result, Net profit rises 30% to Rs 8831 crore, beats estimates

For the quarter ending Dec 2022, consolidated Net sales (including other operating income) of Titan Company has increased 15.66% to Rs 11609 crore compared to quarter ended Dec 2021. Sales of Watches & Clocks segment has gone up 14.23% to Rs 811.00 crore (accounting for 6.96% of total sales). Sales of Jewellery segment rose 15.31% to Rs 10,446.00 crore (accounting for 89.70% of total sales). Sales of eyewear segment has gone up 11.54% to Rs 174.00 crore (accounting for 1.49% of total sales). Sales of Others segment has gone up 59.70% to Rs 214.00 crore (accounting for 1.84% of total sales).

Profit before interest, tax and other unallocable items (PBIT) has slumped 4.62% to Rs 1,341.00 crore. PBIT of Watches & Clocks segment rose 2.50% to Rs 82.00 crore (accounting for 6.11% of total PBIT). PBIT of Jewellery segment fell 3.49% to Rs 1,243.00 crore (accounting for 92.69% of total PBIT). PBIT of eyewear segment fell 5.88% to Rs 32.00 crore (accounting for 2.39% of total PBIT). PBIT of Others reported loss of Rs 16.00 crore compared to profit of Rs 4.00 crore.

PBIT margin of Watches & Clocks segment fell from 11.27% to 10.11%. PBIT margin of Jewellery segment fell from 14.22% to 11.90%. PBIT margin of eyewear segment fell from 21.79% to 18.39%. PBIT margin of Others segment fell from 2.99% to 7.48%. Overall PBIT margin fell from 13.98% to 11.52%. Operating profit margin has declined from 14.37% to 11.60%, leading to 6.59% decline in operating profit to Rs 1,347.00 crore. Raw material cost as a % of total sales (net of stock adjustments) decreased from 63.12% to 60.46%. Purchase of

Titan Company : Consolidated Segment Results

In Cr.

	Qtr Ending Dec.22	Qtr Ending Dec.21	Var.(%)	% of (Total)
Sales				
Watches & Clocks	811.00	710.00	14.23	6.96
Jewellery	10446.00	9059.00	15.31	89.70
eyewear	174.00	156.00	11.54	1.49
Others	214.00	134.00	59.70	1.84
Total Reported Sales	11645.00	10059.00	15.77	100.00
Less: Inter segment revenues	0.00	0.00	-	
Net Sales	11645.00	10059.00	15.77	100.00
PBIT				
Watches & Clocks	82.00	80.00	2.50	6.11
Time Products	0.00	0.00	-	0.00
Jewellery	1243.00	1288.00	-3.49	92.69
eyewear	32.00	34.00	-5.88	2.39
Others	-16.00	4.00	PL	-1.19
Total PBIT	1341.00	1406.00	-4.62	100.00
Less : Interest	79.00	57.00	38.60	
Add: Other un-allocable	-17.00	-5.00	-240.00	
PBIT Margin(%)				
Watches & Clocks	10.11	11.27	-115.66	
Time Products	0.00	0.00	0.00	
Jewellery	11.90	14.22	-231.86	
eyewear	18.39	21.79	-340.41	
Others	-7.48	2.99	-1046.17	
PBT	1245.00	1344.00	-7.37	100

Figures in Rs crore

Source: Capitaline Corporate Database

finished goods cost rose from 13.02% to 13.91%. Employee cost increased from 3.05% to 3.80%. Other expenses rose from 7.25% to 9.36%. Selling and administration expenses rose from 1.96% to 2.53%.

Other income rose 56.14% to Rs 89 crore. PBIDT fell 4.20% to Rs 136 crore. Provision for interest rose 38.60% to Rs 79 crore. PBDT fell 5.89% to Rs 1357 crore. Provision for depreciation rose 15.31% to Rs 113 crore. Profit before tax down 7.44% to Rs 1,244.00 crore. Share of profit/loss were nil in both the periods. Provision for tax was expense of Rs 332 crore, compared to debit of Rs 332 crore. Effective tax rate was 26.67% compared to 24.70%. Minority interest increased 12.50% to Rs 9.00 crore. Net profit attributable to owners of the company decreased 9.96% to Rs 904.00 crore.

Other Highlights

- In Q3 FY23, Emerging Businesses comprising of Fragrances and Fashion Accessories (F&FA) and Indian Dress Wear (Taneira) grew by 71% compared to Q3FY22. Within this, F&FA clocked 37% growth whereas Taneira grew by 150% over the same period last year.

- In Q3 FY23, Jewellery business grew 11% on YoY basis, Watches & Wearables up 15%, EyeCare up 12%, Caratlane Trading 51% and Titan Engineering & Automation 53% on YoY basis.
- In Q3 FY23, Jewellery contributed 89% to total revenue, Watches & Wearables 7%, eyecare 2% and Other Businesses 2%.

Management Comments :

Mr. CK Venkataraman, Managing Director of the Company stated that: "The quarter witnessed a strong festive consumer demand and we delivered a healthy double-digit growth of 12% over a strong base of Q3FY22. We continue to pursue market share growth and are actively investing in capabilities across all of our Business segments. Our international endeavour is shaping well and we are quite satisfied with the consumer response we are getting in the chosen international markets."

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