

November 14, 2022



Current Price: ₹ 423.55

STOCK DATA

BSE Code	500570
NSE Symbol	TATAMOTORS
Reuters	TAMO.BO
Bloomberg	TTMT IN

VALUE PARAMETERS

52 W H/L(Rs)	536.50/366.05
Mkt. Cap.(Rs Cr)	152093.23
Latest Equity(Subscribed)	664.25
Latest Reserve (cons.)	25408.58
Latest Bookvalue (cons.) -Unit Curr.	78.50
Latest P/BV - cons	5.40
Face Value	2.00

SHARE HOLDING PATTERN (%)

Description as on	% of Holding 30/09/2022
Foreign	14.88
Institutions	14.83
Govt Holding	0.06
Non Promoter Corp. Hold.	0.53
Promoters	46.40
Public & Others	23.31

Consolidated Financial Results

Particulars	Qtr Ending	Qtr Ending	In Cr.
	Sept. 22	Sept. 21	VAR %
Net Sales (including other operating income)	79,611.37	61,378.82	29.70
OPM (%)	7.00	6.71	29 bps
OP	5,572.31	4,116.61	35.36
Other Inc.	1,038.51	866.91	19.79
PBIDT	6,610.82	4,983.52	32.65
Interest	2,487.26	2,327.30	6.87
PBDT	4,123.56	2,656.22	55.24
Depreciation	5,897.34	6,123.32	-3.69
PBT	-1,773.78	-3,467.10	48.84
Share of Profit/(Loss) from Associates	105.72	61.07	73.11
PBT before EO	-1,668.06	-3,406.03	51.03
EO Income	312.63	-4.45	LP
PBT after EO	-1,355.43	-3,410.48	60.26
Taxation	-457.08	1,005.06	LP
PAT	-898.35	-4,415.54	79.65
Minority Interest (MI)	46.26	26.03	77.72
Net profit	-944.61	-4,441.57	78.73
EPS (Rs)	-2.88	-11.59	

Tata Motors Q2 Results, automaker posts higher-than-expected net loss of Rs 945 crore.

For the quarter ending sept 2022 ,Consolidated Net sales (including other operating income) of Tata Motors has increased 29.70% to Rs 79611.37 crore compared to quarter ended sept 2021. Sales of Automotive and related activity segment has gone up 29.91% to Rs 78,861.73 crore (accounting for 98.62% of total sales). Sales of Others segment has gone up 15.42% to Rs 1,102.52 crore (accounting for 1.38% of total sales). Inter-segment sales rose Rs 280.46 crore to Rs 352.88 crore.

PBIT of Automotive and related activity segment rose 99.83% to Rs -3.85 crore (accounting for -2.08% of total PBIT). PBIT of Others segment rose 27.91% to Rs 189.11 crore (accounting for 102.08% of total PBIT). PBIT margin of Automotive and related activity segment rose from negative 3.83% to negative 0.00%. PBIT margin of Others segment rose from 15.48% to 17.15%. Overall PBIT margin rose from 3.53% to 0.23%.

Operating profit margin has jumped from 6.71% to 7%, leading to 35.36% rise in operating profit to Rs 5,572.31 crore. Raw material cost as a % of total sales (net of stock adjustments) increased from 57.46% to 59.77%. Purchase of finished goods cost fell from 7.68% to 6.62%. Employee cost decreased from 12.25% to 9.83%. Other expenses rose from 15.53% to 16.85%. Other direct service cost fell from 3.64% to 3.14%. Loss on forex transaction rose from 0.11% to 0.78%. Preoperation capitalised expenses fell from 5.98% to 5.15%.

Other income rose 19.79% to Rs 1038.51 crore. PBIDT rose 32.65% to Rs 6610.82 crore. Provision for interest rose 6.87% to Rs 2487.26 crore. Loan funds declined from Rs 1,48,872.29 crore as of 30 September 2021 to Rs 1,44,354.15 crore as of 30 September 2022. Inventories

Consolidated Segment Results

	In Cr.			
	Qtr Ending Sept.22	Qtr Ending Sept.21	Var.(%)	% of (Total)
Sales				
Automotive and related activity	78,861.73	60,704.06	29.91	98.62
Others	1,102.52	955.22	15.42	1.38
Total Reported Sales	79,964.25	61,659.28	29.69	100
Less: Inter segment revenues	352.88	280.46	25.82	
Net Sales	79,611.37	61,378.82	29.7	100
PBIT				
Automotive and related activity	-3.85	-2,322.74	99.83	-2.08
Others	189.11	147.85	27.91	102.08
Total PBIT	185.26	-2,174.89	LP	100
Less : Interest	1,748.19	1,650.05	5.95	
Add: Other un-allcoable	101.78	353.39	-71.2	
PBIT Margin (%)				
Automotive and related activity	0.00	-3.83	382.15	
Others	17.15	15.48	167.44	
PBT	-1,461.15	-3,471.55	57.91	100

rose to Rs 37,906.44 crore as of 30 September 2022 from Rs 32,147.91 crore as of 30 September 2021. Sundry debtors were higher at Rs 13,303.52 crore as of 30 September 2022 compared to Rs 9,668.39 crore as of 30 September 2021. Cash and bank balance declined from Rs 34,603.54 crore as of 30 September 2021 to Rs 32,987.10 crore as of 30 September 2022. Investments declined from Rs 23,677.08 crore as of 30 September 2021 to Rs 22,125.89 crore as of 30 September 2022.

PBDT rose 55.24% to Rs 4123.56 crore. Provision for depreciation fell 3.69% to Rs 5897.34 crore. Fixed assets increased to Rs 1,34,976.12 crore as of 30 September 2022 from Rs 92,090.27 crore as of 30 September 2021. Intangible assets declined from Rs 61,531.26 crore to Rs 786.11 crore.

Loss before tax has fallen 48.84% to Rs -1,773.78 crore. Share of profit/loss was 73.11% higher at Rs 105.72 crore. Provision for tax was credit of Rs 457.08 crore, compared to debit of Rs 1005.06 crore. Effective tax rate was 33.72% compared to negative 29.47%. Minority interest increased 77.72% to Rs 46.26 crore. Net profit attributable to owners of the company increased 78.73% to Rs -944.61 crore.

Management Comments

Thierry Bolloré, Jaguar Land Rover's Chief Executive Officer, said: "We delivered a stronger financial performance in the second quarter as production of our new Range Rover and Range Rover Sport ramped up, improving revenue, margins and cash flow, despite continuing semiconductor constraints. "Demand for our most profitable and desired vehicles remains strong and we expect to continue to improve our performance in the second half of the year, as new agreements with semiconductor partners take effect, enabling us to build and deliver more vehicles to our clients."

Girish Wagh, Executive Director Tata Motors Ltd said: "In Q2 FY23, the CV industry witnessed consistency in demand across segments. Our sharp focus on retail resulted in retail sales outperforming wholesale by 1.3% during Q2 FY23. To better serve the evolving needs of

our customers, we launched an efficient range of smart trucks in MHCV and ILCV segments, as well as best-in-class pickups, raising the benchmarks for safety, comfort, load carrying capacity while reducing their total cost of ownership. Going forward, we continue to remain in the agile mode and are keeping a close watch on the evolving geopolitical, inflation and interest rate risks on both supply and demand. We will drive the business on "Demand Pull" by focusing on customer connect, product innovation, service quality and thematic brand activations thereby improving customer affinity for our brands, step up registration market shares sustainably, and improve realisations and profitability."

Shailesh Chandra, Managing Director Tata Motors Passenger Vehicles Ltd & Tata Passenger Electric Mobility Limited said: "Demand for passenger vehicles remained strong in Q2 FY23 fuelled by improving supply of semiconductors, festive season and new launches. Tata Motors scaled new highs with sales of 142,325 units during the quarter, recording a growth of ~70% versus Q2FY22 with SUV sales contributing a rich ~66% of the quarterly PV sales. In electric vehicles, the company posted record-making sales of 11,522 units in Q2FY23, registering a growth of 326% versus Q2 FY22. The recent festive season (Navratri to Dhanteras) saw 43% growth in retail sales over the previous year's festive season sales. The overwhelming customer response received for the Tiago EV, launched towards the end of the quarter, will further accelerate mass adoption of EVs across the country. Going forward, we remain vigilant about the evolving demand and supply situation and will stay nimble to take necessary actions swiftly whilst focusing on improving profitability further."

E-mail: smc.care@smcindiaonline.com



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Corporate Office:

11/6B, Shanti Chamber,
Pusa Road, New Delhi - 110005
Tel: +91-11-30111000
www.smcindiaonline.com

Mumbai Office:

Lotus Corporate Park, A Wing 401 / 402, 4th Floor,
Graham Firth Steel Compound, Off Western
Express Highway, Jay Coach Signal, Goreagon
(East) Mumbai - 400063
Tel: 91-22-67341600, Fax: 91-22-67341697

Kolkata Office:

18, Rabindra Sarani, Poddar Court, Gate No-4,
5th Floor, Kolkata - 700001
Tel.: 033 6612 7000/033 4058 7000
Fax: 033 6612 7004/033 4058 7004

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