

November 13, 2019



Current Price: ₹ 14107.5

STOCK DATA

BSE Code	500790
NSE Symbol	NESTLEIND
Reuters	NEST.BO
Bloomberg	NEST IN

VALUE PARAMETERS

52 W H/L(Rs)	15150.00/10028.10
Mkt. Cap.(Rs Cr)	136024.52
Latest Equity(Subscribed)	96.42
Latest Reserve (cons.)	3898.42
Latest EPS (cons.) -Unit Curr.	190.65
Latest P/E Ratio -cons	74.00
Latest Bookvalue (cons.) -Unit Curr.	414.32
Latest P/BV - cons	34.05
Dividend Yield -%	0.82
Face Value	10

SHARE HOLDING PATTERN (%)

Description as on	% of Holding 30/09/2019
Foreign	13.39
Institutions	8.52
Govt Holding	0.07
Non Promoter Corp. Hold.	1.92
Promoters	62.77
Public & Others	13.34

Standalone financials

In Cr.

Particulars	Qtr Ending Sep. 19	Qtr Ending Sep. 18	Var. (%)
Total Income	3215.81	2939.36	9
OPM (%)	23.37	24.67	-5
OP	751.43	725.20	4
Other income	56.40	67.03	-16
PBIDT	807.83	792.23	2
Net Finance Charges	29.92	27.46	9
PBDT	777.91	764.77	2
Depreciation	78.02	93.01	-16
PBT before EO	699.89	671.76	4
EO	0.00	0.00	
PBT after EO	699.89	671.76	4
Tax expense	104.48	225.65	-54
PAT	595.41	446.11	33
EPS (Rs)	61.75	46.27	33

Q3FY20, Profit above estimates, Key Brands Continue to Deliver Strong Performances • Nestle India Sustains Volume & Mix Led Growth

Financial performance - Q3 2019

- Total Sales at INR 3,199 Crores
- Total Sales Growth of 9.5%. Domestic Sales Growth of 10.5%.
- Profit from Operations at 21.2% of Sales
- Reported Net Profit at INR 595 Crores (includes one-off credit of INR 72.5 crores)

Highlights for the quarter ended 30 September 2019:

- Total Sales increased by 9.5%. Domestic Sales increased by 10.5% largely driven by volume & mix. Export Sales dropped by 7.1% due to lower coffee exports to Turkey.
- "Tax Expense" (including revaluation of deferred tax assets & liabilities) has been computed at the lower tax rates introduced by the Taxation Laws (Amendment) Ordinance, 2019 dated 20 September 2019. The impact of this change, including that for the previous quarter, has been recognised in the current quarter. Accordingly, the tax expense for the current quarter is lower due to the credit of INR 72.5 crores pertaining to the previous quarter.

Mr. Suresh Narayanan, Chairman and Managing Director, Nestle India said, "The Board of Directors of Nestle India met today at Nestle House and approved the results for the third quarter of 2019. Led by the unrelenting efforts of our employees and business partners we have sustained the momentum of volume and mix led growth. MAGGI, KITKAT, Nestle MUNCH, NESCAFE RTD, NANGROW and CEREGROW delivered strong performances. The quarter witnessed higher commodity prices particularly in milk and its derivatives, which are likely to continue in the near term future.



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In line with our unwavering commitment to provide tastier and healthier products to our valued consumers, we were happy to bring the world's no. 1 cocoa-malt beverage - MILO to India. MILO has a rich legacy, having nourished youngsters around the world for more than 85 years by providing nutritious energy and inspiration to grow with sports.

With the strong focus and determination that we have towards managing post-consumer plastic waste, Nestle India is proud to share that the quantity of plastic waste collected and disposed of by us will make some of our brands like MAGGI Noodles and KITKAT plastic neutral by end of 2019."

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