

February 08, 2023



Current Price: ₹ 785.35

STOCK DATA

BSE Code	532454
NSE Symbol	BHARTIARTL
Reuters	BRTI.BO
Bloomberg	BHARTI IN

VALUE PARAMETERS

52 W H/L(Rs)	877.10/629.05
Mkt. Cap.(Rs Cr)	453368.19
Latest Equity(Subscribed)	2786.81
Latest Reserve (cons.)	70558.13
Latest EPS (cons.) -Unit Curr.	12.84
Latest P/E Ratio -cons	61.16
Latest Bookvalue (cons.) -Unit Curr.	131.59
Latest P/BV - cons	5.97
Dividend Yield -%	0.37
Face Value	5.00

SHARE HOLDING PATTERN (%)

Description as on	% of Holding 31/12/2022
Foreign	22.92
Institutions	19.16
Non Promoter Corp. Hold.	0.71
Promoters	55.12
Public & Others	2.10

Consolidated Financials Results

In Cr.

	Qtr Ending Dec. 22	Qtr Ending Dec. 21	VAR %
Net Sales (including other operating income)	35,804.40	29,866.60	20
OPM (%)	51.54	49.23	231 bps
OP	18,453.20	14,702.80	26
Other Inc.	257.60	197.10	31
PBIDT	18,710.80	14,899.90	26
Interest	4,685.60	4,367.10	7
PBDT	14,025.20	10,532.80	33
Depreciation	9,297.70	8,547.20	9
PBT	4,727.50	1,985.60	138
Share of Profit/(Loss) from Associates	-368.40	616.10	PL
PBT before EO	4,359.10	2,601.70	68
EO Income	-669.80	39.80	PL
PBT after EO	3,689.30	2,641.50	40
Taxation	1,075.60	990.80	9
PAT	2,613.70	1,650.70	58
Minority Interest (MI)	1,025.50	821.10	25
Net profit	1,588.20	829.60	91
EPS	3.64	1.44	

Bharti Airtel Q3: Revenue up 19.88% YoY to Rs 35804.4, PAT up 91.44 % to Rs 1588.2 cr in Q3FY2023; ARPU Surges

On consolidated basis

Quarter ended December 2022 compared with Quarter ended December 2021.

Net sales (including other operating income) of Bharti Airtel has increased 19.88% to Rs 35804.4 crore. Sales of Mobile Services India segment has gone up 20.82% to Rs 19,352.70 crore (accounting for 52.17% of total sales). Sales of Mobile Service Africa segment has gone up 21.77% to Rs 11,087.60 crore (accounting for 29.89% of total sales). Sales of Mobile Service S.A segment fell 20.41% to Rs 77.60 crore (accounting for 0.21% of total sales). Sales of Airtel Business segment has gone up 16.37% to Rs 4,777.90 crore (accounting for 12.88% of total sales). Sales of Homes Service segment has gone up 29.79% to Rs 1,034.30 crore (accounting for 2.79% of total sales). Sales of Digital TV Services segment has gone down 6.60% to Rs 739.00 crore (accounting for 1.99% of total sales). Sales of Others segment has gone up 218.29% to Rs 26.10 crore (accounting for 0.07% of total sales). Inter-segment sales rose Rs 1,055.70 crore to Rs 1,290.80 crore.

Profit before interest, tax and other unallocable items (PBIT) has jumped 28.80% to Rs 9,031.20 crore. PBIT of Mobile Services India segment rose 114.88% to Rs 4,031.00 crore (accounting for 44.63% of total PBIT). PBIT of Mobile Service Africa segment rose 18.86% to Rs 3,681.10 crore (accounting for 40.76% of total PBIT). PBIT of Mobile Service S.A segment rose 34.93% to Rs -44.70 crore (accounting for -0.49% of total PBIT). PBIT of Airtel Business segment rose 26.12% to Rs 1,412.50 crore (accounting for 15.64% of total PBIT). PBIT of

Bharti Airtel : Consolidated Segment Results

In Cr.

	Qtr Ending Dec. 22	Qtr Ending Dec. 21	Var.(%)	% of (Total)
Sales				
Mobile Services India	19,352.70	16,017.30	21	52
Mobile Service Africa	11,087.60	9,105.30	22	30
Mobile Service S.A	77.60	97.50	-20	0
Airtel Business	4,777.90	4,105.90	16	13
Tower Infrastructure	0.00	0.00	-	0
Homes Service	1,034.30	796.90	30	3
Digital TV Servies	739.00	791.20	-7	2
Others	26.10	8.20	218	0
Total Reported Sales	37,095.20	30,922.30	20	100
Less: Inter segment revenues	1,290.80	1,055.70	22	
Net Sales	35,804.40	29,866.60	20	100
PBIT				
Mobile Services India	4,031.00	1,875.90	115	45
Mobile Service Africa	3,681.10	3,097.10	19	41
Mobile Service S.A	-44.70	-68.70	35	0
Airtel Business	1,412.50	1,120.00	26	16
Tower Infrastructure	-401.30	607.20	PL	-4
Homes Service	228.10	161.20	42	3
Digital TV Servies	91.90	210.10	-56	1
Others	32.60	9.10	258	0
Total PBIT	9,031.20	7,011.90	29	100
Less : Interest	4,532.20	4,359.10	4	
Add: Other un-allcoable	-809.70	-11.30		
PBIT Margin(%)				
Mobile Services India	20.83	11.71	911.74bps	
Mobile Service Africa	33.2	34.01	-81.41bps	
Mobile Service S.A	-57.6	-70.46	1285.84bps	
Airtel Business	29.56	27.28	228.54bps	
Tower Infrastructure	0	0	0	
Homes Service	22.05	20.23	182.52bps	
Digital TV Servies	12.44	26.55	-1411.89bps	
Others	124.9	110.98	1392.86bps	
PBT	3,689.30	2,641.50	39.67	100

Tower Infrastructure reported loss of Rs 401.30 crore compared to profit of Rs 607.20 crore. PBIT of Homes Service segment rose 41.50% to Rs 228.10 crore (accounting for 2.53% of total PBIT). PBIT of Digital TV Servies segment fell 56.26% to Rs 91.90 crore (accounting for 1.02% of total PBIT). PBIT of Others segment rose 258.24% to Rs 32.60 crore (accounting for 0.36% of total PBIT).

PBIT margin of Mobile Services India segment rose from 11.71% to 20.83%. PBIT margin of Mobile Service Africa segment fell from 34.01% to 33.20%. PBIT margin of Mobile Service S.A segment rose from negative 70.46% to negative 57.60%. PBIT margin of Airtel Business segment rose from 27.28% to 29.56%. PBIT margin of Homes Service segment rose from 20.23% to 22.05%. PBIT margin of Digital TV Servies segment fell from 26.55% to 12.44%.

PBIT margin of Others segment rose from 110.98% to 124.90%. Overall PBIT margin rose from 22.68% to 24.35%.

Operating profit margin has jumped from 49.23% to 51.54%, leading to 25.51% rise in operating profit to Rs 18,453.20 crore. Employee cost decreased from 3.80% to 3.45%. Other expenses fell from 46.98% to 45.01%. Selling and administration expenses rose from 4.83% to 5.34%. Telecommunication charges fell from 36.67% to 33.81%.

Other income rose 30.70% to Rs 257.6 crore. PBIDT rose 25.58% to Rs 18710.8 crore. Provision for interest rose 7.29% to Rs 4685.6 crore. PBDT rose 33.16% to Rs 14025.2 crore. Provision for depreciation rose 8.78% to Rs 9297.7 crore. Profit before tax grew 138.09% to Rs 4,727.50 crore. Provision for tax was expense of Rs 1075.6 crore, compared to Rs 990.8 crore. Effective tax rate was 29.15% compared to 37.51%. Minority interest increased 24.89% to Rs 1,025.50 crore. Net profit attributable to owners of the company increased 91.44% to Rs 1,588.20 crore.

Operational Highlights:

- India business posts quarterly revenues of Rs 24,962 crore – up 19.4% YoY
- Mobile services India revenues up 20.8% YoY, led by continued 4G customer addition and increase in ARPU. Mobile ARPU increased to Rs 193 in Q3'23 vs Rs 163 in Q3'22. 4G data customers up by 21.2 Mn YoY & 6.4 Mn QoQ, 65% of overall mobile customer base.
- Airtel Business revenues up by 16.4% YoY, backed by robust demand for data and connectivity related solutions as well as emerging adjacencies. Mobile data consumption up by 19.6% YoY, consumption per customer at 20.3 GB per month
- Homes business continues to accelerate growth momentum, up 38.9% YoY led by strong customer additions.
- Homes business continues to bolster its presence with 432 K customer net additions in Q3'23.
- Digital TV customer base at 16 Mn in Q3'23, healthy growth over Q2'23

Management Commentary:

Commenting on the performance Mr Gopal Vittal, MD & CEO, said: "We have delivered another quarter of consistent and competitive growth across all our businesses. Revenue grew sequentially by 3.7%, while EBITDA margin expanded to 52.0%. Our strategy of winning quality customers has helped us add 6.4 Mn 4G customers and exit the quarter with an industry leading ARPU of Rs 193. Postpaid, Enterprise, Homes as well as our Africa business sustained their momentum while the DTH business showed signs of growth in an industry that continues to be under pressure. Our overall performance is testimony to the breadth and diversity of our portfolio that spans across both geographies as well as businesses. Our 5G rollout is on track to cover all towns and key rural areas by March 2024."

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